

More than just financing for your practice

Whether you're a healthcare professional just starting out or a seasoned practitioner planning to grow, we provide you with a team of specialists who understand your unique situation and have expertise in the healthcare industry. Your dedicated team includes a day-to-day contact and healthcare consultants. They will work with you to gain a comprehensive understanding of your financial picture — both what it is today, and what you'd like to achieve in the future.

Business planning tools

As you prepare for and work through your project you'll receive worksheets, templates and other tools to help you build a foundation for long-term growth.

- Practice acquisition & start-up workbook series, including practical strategies for business and transition planning
- Project planners, to help you prepare for expansion or relocation
- Business plan templates
- Market data reports

Acquire, start, and manage your practice with comprehensive financial services

- **Practice loans** — facilitate key transitional events including acquisition, start-up, equipment, expansion, and transition planning
- **Full-service banking** — we pair you with a dedicated Healthcare Relationship Manager who understands your specific situation and can support your ongoing financial needs

Personalized practice support

Even after your project has completed funding, we'll continue to help you take your practice to the next level.

- Short-term practice management consulting and coaching to help improve performance and manage growth
 - Cash flow management strategies
- Access to additional financial and business resources, including dedicated Wells Fargo business bankers and pre-qualification for select practice related solutions
- **Practice support** — access to personalized support and healthcare specific management tools to help with each stage of your career
- **Project oversight** — dedicated professionals who will work with you to help keep your project plan on track

Educational resources

- Our library of articles and courses addresses an array of topics focused on moving your practice forward and helping you achieve your goals
- Strategies for Success newsletter and online library
- Seminar programs for every major career transition



Personalized financial tools for every stage of your career

1-800-326-0376

wellsfargo.com/healthcarepractice

Krishan Rengasamy
Healthcare Business Development Officer
krishan.rengasamy@wellsfargo.com
818-703-3851